



## RÚBRIO & LIZA

Yacht/Estate Management Team

We are a professional team who love hosting, water sports and health & well-being. Rúbrio is a born sailor with 30 years experience of sailing and yacht management and Liza is a trained chef with a background of 10 years of corporate management experience. Over the years we have worked together on multiple charter and private boats. With our skills of boat maintenance, project management and hosting being highly transferable to estate management, we are looking to bring our experience to land. We are currently open to opportunities in yacht management, estate management or a combination of the two.

### RÚBRIO

-  Rúbrio João Fernandes Basílio
-  Born: 25/07/1980 in Madeira, Portugal
-  Fluent: English, Spanish and Portuguese. Conversational: French & Italian
-  US Visa: B1/B2, passport: Schengen
-  +351917777155 / +1(773) 8864936
-  rubriobasilio@gmail.com

Rúbrio is a friendly professional captain who is outgoing and entertaining with guests of all ages and cultures. He has 20 years of experience in the charter business and has been sailing since he could swim. He is skilled in all aspects of yacht management, from crew management to technical skills such as engineering, mechanics, electrics and hydraulics. This wide array of skills stretch way beyond the water, to properties and vehicles. Rúbrio is highly responsible and loyal and will go out of his way to make the impossible possible.

### LIZA

-  Liza Marieke Ter Meer
-  Born: 12/09/1990 in The Netherlands
-  Fluent: English, Dutch.  
Basic: Portuguese, Spanish
-  US Visa: B1/B2, passport: Schengen
-  +31612713736
-  lizatermeer@gmail.com

Liza loves creating tailored, memorable experiences for her guests and clients. She is a certified Customer Experience Professional with strong management skills and has worked for many high profile clients. After a decade long corporate career, Liza decided to change course and move into yachting. She has finished several cooking and sailing courses, worked in Michelin recognized restaurants and on boats in the Mediterranean and Caribbean. Liza is a true believer that the way to people's hearts is through their stomachs.

*Please see the following pages for our full CV's*

# RÚBRIO BASÍLIO

## WORK EXPERIENCE (1/3)

### October '25 – February '26

- Captain of True Story | Fontaine Pajot 67 | BVI & USVI

### November '24 – August '25

- Captain of Respite At Sea | Lagoon 56 | BVI & USVI

### May '24 – October '24

- Captain of S/Y Seahome II | Lagoon 65 | Mediterranean

### Feb '23 – May '24

- Captain of S/Y Lucky B | Hylas 70 | Mediterranean, Atlantic Islands, Atlantic crossing, Caribbean and Florida

### 2016 – Present

- Sailing Instructor, Skipper | Sailing Virgins Sailing School (ASA accredited)

### Summer '22

- Captain of S/Y Maravilha | Beneteau 57 | Mediterranean

### August '19 – August '22

- Captain of M/Y Mystic Soul | Horizon 52 | Caribbean, Bahamas and Florida

### August '18 – August '19

- Delivery BVI – Fort Lauderdale | PC Hutchinson 48
- Delivery STT – BVI | FD Horizon 85
- Charter Skipper, boat maintenance | BVI | wide range of boats from power boats to Lagoon 620
- Lead Skipper, Flotilla

### June '17 – August '18

- Director, Event Manager | [www.seascapeadventures.com](http://www.seascapeadventures.com)
- Charter Skipper, boat maintenance, deliveries | Caribbean and BVI
- Lead Skipper | Flotilla | Sardinia
- Skipper | Quarterdeck | Croatia and Greece
- Delivery Skipper | Jeanneau 64 | Atlantic crossing
- Racing Crew, Dragon | winner of Palma Winter Series
- Charter Skipper, NYE | Moorings 51PC | Bahamas
- RC44 Cascais Cup | Charisma Shore Team
- Skipper | Quarterdeck | Croatia and Greece

### May 2016 – June 2017

- Skipper for "Helm Events" | Lagoon450 | America's Cup Bermuda
- Freelance Charter Skipper, deliveries | BVI
- Skipper, Dream Yacht Charter | Lagoon 620 | Antilles, BVI, USVI, SXM
- Skipper | Quarterdeck | Croatia
- Shore Team in RC44 Malta, RC44 "Charisma" | chase boat driver, boatyard refit
- Shore Team in RC44 Cascais, RC44 "Charisma" | chase boat driver, boatyard refit
- Shore team in Portugal Sailing Team GC32, Extreme Sailing Series | Boat building, chase boat driver
- Shore team Egnos 52 Super Series TP52 | QUANTUM and SLED assisting in set-up and boatyard refit

# RÚBRIO BASÍLIO

## WORK EXPERIENCE (2/3)

### October 2015 – April 2016 (Asia)

- Bosun | M/Y Qing, 150ft | Research/Explorer | Pacific
- Delivery Skipper | Victoria 67 Arabella | Singapore – Palawan
- Charter Skipper | Phuket, Thailand

### July 2015 (Europe)

- Skipper | Quarterdeck | Croatia
- Skipper | S/Y Maravilha, Beneteau 57 | Portugal, Atlantic Islands, Mediterranean
- Shore team in RC44 Cascais World Championship, RC44 “Charisma” | Boat building, chase boat driver
- Sailmaker for NORTH SAILS Cascais | Rigging, sails repair

### October 2014 – May 2015 (Asia)

- Delivery of Gun Boat 60, Officer of the Watch | Hong Kong – Singapore
- Delivery of Blue Note (Dubois 40), Bowman | Phuket – Langkawi and Langkawi Int. Regata
- Support RIB Driver, Coach, Boat builder | Aberdeen Sailing Team Extreme 40, Singapore
- Charter Skipper | Phuket, Thailand

### April 2014 – October 2014 (Europe)

- Skipper | S/Y Spirit of Lusitania, Beneteau 57 | Portugal, Atlantic Islands and Mediterranean | Summer 2014
- Director of Operations and Logistics for Madeira Sailing Week, Flotilla Charter, Yacht Holidays | July 2014
  - Responsible for Project Development, including route and programs, boat rental, skipper formation, event documentation (including the manual: safety and code of conduct and activities), Lead Skipper

### December 2013 – April 2014 (Asia)

- Delivery of Kukukerchu (KER40) | Singapore-Hong Kong, 2000 NM | April 2014
- Support RIB Driver, Coach | Aberdeen Sailing Team Extreme 40 | Singapore | April 2014
- Director of Operations and Logistics for boat music festival Boats & Beats | Singapore | April 2014
  - Overseeing all logistics and operations for this one-day event of 300 people. The role included route planning, event schedule (planning and content), strategic council for the directors and coordination of the skippers
- Operations Manager & Lead Skipper for yacht holiday initiative Sailspin | Phuket | January 2014
  - Assisting Sunshine Nation on operations for this five-day sailing event, as well as management of one of the boats and its crew
- Skipper and fleet maintenance for Sunsail | Phuket, Thailand | December 2013 – May 2014
  - Boat preparations, maintenance and repairs, client check-ins and check-outs, chart briefings
- Skipper for Elite Yachts Charter | Phuket, Thailand | December 2013 – May 2014

### January 2012 – January 2013

- Skipper | Private S/Y Spirit of Lusitania, Beneteau 57

# RÚBRIO BASÍLIO

## WORK EXPERIENCE (3/3)

### January 2011 – August 2012

- Delivery Skipper | Private S/Y Sao Fransisco, Bavaria 50 | Lisbon, PT – Palma de Mallorca, Palma de Mallorca – Lisbon
  - Responsible skipper for delivery, crew, logistics (general, engines, rigging, sails)
- Delivery Skipper | Private S/Y Sea Lion, Classic Scooner 80' | Brest, FR – Lisbon, PT
  - Responsible skipper for delivery, crew, logistics (general, engines, rigging, sails)

### January 2009 – January 2010

- Professional Race Crew – Audi Med Cup, World Match Race Tour, Dragon Sailing
  - Position of Genoa/Spinnaker Trimmer, Grinder, Bowman, Pitman in boats such as TP52, GP42, Swedish Match 40, J24, Dragon

### January 2010 – January 2012

- Olympic Campaign, Star Class | Full time | as crew for Gustavo Lima

### January 2010

- Sailing Instructor, event and sailing school coordinator | Lisbon, PT
  - ATR Portugal Events, Sailing School Terra Incognita, BMW Sailing Academy
  - Actively collaborating in the administration, event coordination (national and international), sailing class coordination, sailing instructor, fleet maintenance

### Summers of 2007, 2008, 2010

- Skipper | Private S/Y Maravilha, Beneteau 57 | Atlantic, Mediterranean | three summer seasons
  - Skipper working with hostess, shipyard refit (engines, sails, rigging, hull)

### June 2009 – January 2010

- Delivery Skipper, Racing Crew in the AudiMedcup Circuit, GP42, World Championship, Copa del Rey
  - S/Y Roma I, S/Y Roma II, S/Y Madrid
  - S/Y Sargaço, Sinergie 40'

### January 2008 – January 2009

- Delivery Skipper and head of refit | Private S/Y Safari, Catana 582 | Palma de Mallorca – Greece
  - Responsible skipper for this delivery, shipyard refit, interiors, rigging, sails, hull, engines

### January 2005 – January 2006

- Sail Reporter and Photography Assistant | Nautical Magazine DaVela

### 2002 – 2006 (Mediterranean)

- Charter Skipper
  - Monohulls Charter Yachts | Algarve, PT
  - Portiates Charter Company

### 2002 – 2003

- Skipper, technician | MarMasters Yacht Service Company
  - Freelance skipper, boat repairs, rigging, sails, engines, hull repair, metals, painting, rigging

# RÚBRIO BASÍLIO

## EDUCATION, TRAINING AND REFERENCES

### Qualifications/Certifications

**STCW 10** | May '24

**Marine Engineering Systems course** | Lloyd's Maritime Institute | Feb '22

**ASA Sailing Instructor 205** | April '17

**GMDSS License A1, A2** | Nov '16

**Singapore Powered Pleasure Craft Driving License (PPCDL)** | June '15

**Rescue Diver (PADI)** | July '14

**Divemaster (PADI)** | July '14

**Coach Certificate** | European, Portuguese Sailing Federation | May '13

**Emergency First Response, First Aid (PADI)** | Oct '10

**Patrão de Alto Mar** | Portuguese license Ocean Sailing, 24m, unlimited distance | Dec '09

**RYA/MCA Yachtmaster Offshore (commercially endorsed)** | Dec '09

**RYA/MCA Short Range Certificate** | Dec '09

**Enriched Air Diver Nitrox (PADI)** | Dec '08

**Race Course Official and Umpire Course (ISAF)** | Oct '08

### Education

**University Degree Management/Logistics** | Escola Náutica Infante D. Henrique |  
Lisbon, Portugal | 2006

### References

- Mr. Alex England | Fleet Manager Virgin Charter Yachts BVI | Captain Blue Horizon  
[www.virgincharteryachts.com](http://www.virgincharteryachts.com) | [operations@virgincharteryachts.com](mailto:operations@virgincharteryachts.com)
- Mr Dave King | Owner of M/Y Mystic Soul  
[daveking@kingsrealestate.com](mailto:daveking@kingsrealestate.com)
- Mr. Bernardo Queiroz | CEO Centro Náutico Terra Incógnita and ATR Portugal  
[www.terraincognita.com](http://www.terraincognita.com) | [bernardoqueiroz@atrportugal.com](mailto:bernardoqueiroz@atrportugal.com)
- Mr. Joaquim Fortunato | Owner of S/Y Spirit of Lusitania  
[Joaquim.fortunato@msf.com](mailto:Joaquim.fortunato@msf.com) | [www.spiritoflusitania.com](http://www.spiritoflusitania.com)
- Mr. Morgan Hayes | Manager of Sunsail Base | Phuket, Thailand  
[morgan.hayes@tuimarine.com](mailto:morgan.hayes@tuimarine.com)
- Mr. Martinho Fortunato | CEO MarLagos, Marina de Lagos  
[www.marinadelagos.pt](http://www.marinadelagos.pt) | [martinho.fortunato@gmail.com](mailto:martinho.fortunato@gmail.com)
- Mr. Bernard Schwarz | Manager of Sunshine Nations | Singapore  
[www.sunshine-nation.com](http://www.sunshine-nation.com) | [bschwarz@sunshine-nation.com](mailto:bschwarz@sunshine-nation.com)
- Diogo Barros | CEO BBDouro Sailing Academy  
[www.bbdouro.com.pt](http://www.bbdouro.com.pt) | [barrosdiogo@hotmail.com](mailto:barrosdiogo@hotmail.com)
- Mr. Philip Taveira | Partner Portiates Charter Boats  
[www.portiate.com](http://www.portiate.com) | [philiptaveira@hotmail.com](mailto:philiptaveira@hotmail.com)

# LIZA TER MEER

## WORK EXPERIENCE



Liza is a trained all-round chef with experience in cooking in restaurants, yachts and at gastronomical events. She has experience in cooking for all dietary preferences and requirements. Her personal favorite style is cooking healthy meals with local and seasonal ingredients. However, she doesn't shy away from the occasional treat. She loves creating balanced, nutritious meal plans tailored to her guests' wishes.

**Chef/first mate** | True Story | Fontaine Pajot 67 | BVI & USVI | October '25 - February '26

**Chef/first mate** | Respite At Sea | Lagoon 56 | BVI & USVI | November '24 - August '25

**Sous chef/second mate** | Seahome II | Lagoon 65 | Mediterranean | Summer '24

**Crew chef/first mate** | Atlantic crossing on a S/Y Hylas 70 | 2023-24

### **Kampo, Akua (Michelin recognition) and Theo's by Chef Julio Pereira**

Internship in the kitchen with chef Julio Pereira at three of his restaurants | August - September '24 | Madeira, Portugal

*Kampo.pt* | Instagram: @kampo.restaurante

*Akuafunchal.pt* | Instagram: @akuaestaurante

*Theos.pt* | Instagram: @restaurante.theos

### **Bol.com (e-commerce platform with 13M+ customers - similar to Amazon)**

- Customer Experience Strategist | October '23 – May '24
- Senior Customer Happiness Project Lead | November '21 – October '23

Designing the company's customer experience strategy, providing customers with best-in-class, memorable service experiences.

### **Kantar (one of the world's leading consultancy firms)**

- Senior Customer Experience Research Consultant | 2018 – 2021
- Project lead | 2016 – 2018
- International Market Research Trainee | 2015 – 2016

Consulting senior leadership teams (such as IKEA, Heineken and Canon) on how to improve the experiences of their customers. Keynote speaker at industry events (>1500 visitors) such as Where Marketing Meets Service and Marketing Insights Event.

### **Various hospitality and catering jobs, (for example at [www.multicatering.nl](http://www.multicatering.nl))**

- Event catering and crew catering | 2009 – 2015

Providing event catering services (> 1000 guests), hostess, management and logistics

### **Municipalities of Amsterdam and Leiden, the Netherlands**

- Communications advisor | 2014 – 2015

Project and event management, social media communications strategy

# LIZA TER MEER

## EDUCATION & TRAINING

**Advanced Yacht Chef course** | Anchor & Apron | September '25  
**Yacht Chef course** | Ashburton Chef's Academy London | August '24  
**Culinary RX Cooking & Nutrition** | Rouxbe | July '24  
**Seafood Literacy** | Rouxbe | July '24  
**STCW 10** | May '24  
**Level 2 Food & Hygiene** | Yachtie Careers | May '24  
**ENG Medical 1** | April '24  
**ASA 101 – Basic Keelboat Sailing Certification** | American Sailing Association | January '24  
**ASA 103 – Basic Coastal Cruising Certification** | American Sailing Association | January '24  
**ASA 104 – Bareboat Cruising Course Certification** | American Sailing Association | January '24  
**Advanced Open Water diving** | PADI | September '24

### **Certified Customer Experience Professional (CXPA.com) | 2019 - present**

- 2 day CXPA masterclass (2019 & 2024)
- CXPA mentorship program

**Advanced project management** | Bol | May '24  
**Storytelling** | Happy Good Talk | May '24  
**Facilitation skills** | Breaking Habits | September - October '23  
**Leading Yourself (personal leadership)** | Brout Coaching | February – October '23  
**Search Inside Yourself** | SIY Global | March '23  
**Insight into influence** | Bureau Zuidema | April – May '22  
**Communication and service training** | The School of Life | 2018

**Master degree in Organizational Communications** | Vrije Universiteit Amsterdam, the Netherlands  
| 2013 – 2014

**Erasmus program in Communication studies** | Aristotle University of Thessaloniki, Greece | 2012

**Bachelor degree in Communication studies** | Utrecht University, the Netherlands | 2009 – 2013

# LIZA TER MEER

## REVIEWS AND PICTURES

*"Chef Liza never ceased to impress us with her creativity and exceptionally delicious dishes. Each meal was full of flavor, perfectly balanced and beautifully presented. Her plating style is Michelin level and we had some of the most delicious dishes on this trip with quality and flavors rivaling some of the best restaurants we've visited throughout Europe. She carefully curated the menu each day based on our specific preferences and adapted and adjusted as she learned new things about us in conversation."*

- Melanie Burke, charter yacht broker and guest on Respite At Sea

*"We could not have asked for, and certainly did not expect, a chef as talented as Liza! Everything you prepared was meticulously done, and tasted like the offerings at a 5 star restaurant! Perfecto!"*

- The Feldman family, guests on Respite At Sea

